PaFED's

Volume 21, Issue 2 June 2025

Erie, PA 16505

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2501 West 12th Street, Suite #253

Parent District Control of the second second

New Era

Annual Meeting

September 16-17, 2025

Valley Forge Casino Resort

REGISTRATION IS NOW OPEN!

About the PAFED Annual Conference Host City

Valley Forge is a perfect place for a getaway

Valley Forge and King of Prussia combine to offer some of the most diverse experiences in all of Montgomery County. Featuring unparalleled history at Valley Forge National Historical Park, the best shopping in the country at King of Prussia Mall, incredible dining and nightlife, and the biggest parties in Montco, Valley Forge and King of Prussia are great places to start your next getaway.



VALLEY FORGE CASINO RESORT PAFED Conference Host Hotel - September 16-17

As the region's only full-amenity gaming resort, Valley Forge features a 40,000-square-foot gaming floor, plus 100,000 square feet of meeting, conference, and banquet facilities, and two luxury hotel towers. They also offer dining options, live entertainment, and an exciting nightlife scene. Every Valley Forge team member is dedicated to a culture of impeccable service that is conceived, nurtured, and supported by the theme "The House Is Yours."

President's Column

by: Ron Ford, PAFED President

Summer has arrived! . It's typically a busy time for most of us, but it's the time off with vacations and enjoying the weather is what makes summer great.

We held our April board via teams. The meeting covered our expenses, income and mostly the upcoming conference. We will be having again in Valley Forge at the Valley Forge Casino Hotel. The cost of food, beverages, meeting rooms only rose a little this year. The cost for the guest hotel rooms got a lower price this year. Good job to our Association Manager Jason on keeping the prices in line. We will have the same pricing for the conference as last year.

Our next board meeting will be in July and will be an in-person meeting. Right now, the meeting location is not set but I'm working on some places. The July meeting is where we would like to recognize and reward the board members with dinner. Started about 4 years ago by our past president, Adam Andrews. I feel it's a good thing to thank our board members for their commitment to PAFED, so I continued the practice.

So, talking about the conference, our main speaker will be Jamie Knowles from Amerex.

He is the Industry Relations manager for Amerex and has been in the Fire Protection Industry since 1993. He is a wealth of knowledge and PAFED is excited to have Jamie at the conference. This will be Jamies first visit to a PAFED conference, and I know he is looking forward to presenting and being around to talk with during the vendor exhibit. He has a lot of knowledge of many different hazards in our industry. So, with Jamie Knowles being the main speaker, we will introduce the rest of our presenters shortly.





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The golf fundraiser outing will be on Tuesday September 16th at Pickering Valley.

The golf outing helps us raise money for the Burn Foundations Camp Susquehanna. The camp this year is from June 15 through the 19th.

We thank all the people that came out last year.

We had over 40 registered golfers last year and hope it's a little more this year. Everyone has a good time during the outing, plus there's bragging rights for the conference the next day.

Last, I would like to Congratulate Tyler Fannie from ABC Fire Extinguisher Inc for becoming the Regional 1 Director for NAFED. He is taking over from Seth Foust of Susquehanna Fire Protection Company. Two great companies that are strong members of PAFED . I know Tyler is working on a project that deals with PA, and I look forward to talking to him about it.

Before taking a vacation this year, take a few moments to register for the conference. Forms are in this issue and also available on our website.

Enjoy your Summer, and any questions or concerns please feel to contact me.

Ron Ford PAFED President rford@kobfire.com

PaFED New Era



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Camp Susquehanna: Where Young Burn Survivors Build Community and Confidence

A serious burn injury is one of the most painful traumas a human being-especially a child-can endure. Most severely burned children are put into a medically induced coma for the first several months of their recovery because they might not otherwise survive the pain of their initial healing process. Recovery often takes years or even a lifetime of difficult treatments.

Emotional suffering and social isolation compound these physical healing challenges. Maimed and facially disfigured survivors tend to be stigmatized whatever their age, and children especially face ostracism and bullying.

For kids in this situation, nothing is more healing than just "being a kid" with other children and adults who truly understand and are able to help. That's why Camp Susquehanna exists.

What is Camp Susquehanna?

Camp Susquehanna is a sleepaway summer camp experience for children ages 7-17 who have had a burn injury. It creates potentially life-changing opportunities for children to have fun, connect with peers who are also burn survivors, and learn invaluable life skills in a safe, supportive environment.

Camp Susquehanna is the charity of choice for PAFED. It is a program of the Burn Prevention Network, a Pennsylvania statewide 501(c)(3) non-profit with the mission of reducing the risk of burns and empowering burn survivors and their families. Thanks to the support of many generous donors including PAFED, Camp Susquehanna is completely free to campers and their families. Participants can also take advantage of free roundtrip bus transportation from several different burn centers and other locations across Pennsylvania, including Pittsburgh, Philadelphia, Lewistown, and Lehigh Valley.

Camp Susquehanna participants vary widely in age and abilities, so activities are tailored towards each camper's unique developmental needs. Kids can choose to participate in an impressive range of activities, including a climbing wall, ropes course, towed tubing, swimming, fishing, campfires, music, skits, arts and crafts, and much more.

We are celebrating Camp Susquehanna's 30th year. It is currently being held at beautiful Camp Westmont in Poyntelle, PA. Bracketed by scenic woodlands and a lake, indoor amenities include excellent dining facilities and airconditioned cabins. Yes, the fun here is first-class.

Supporting Camp Susquehanna

There are many ways for individuals, businesses, and groups to support Camp Susquehanna. One is supporting PAFED's fundraising events. The camp is completely free for all who attend, and there is room at the current facility for many more campers if funding permits.

Other possibilities include:

- Acting as a chaperone on a bus bringing kids to or from camp.
- Helping to inventory, pack, label, and move camp supplies.
- Provide a lunch stop along one of the bus routes to or from camp. The kids love to stop at a fire hall and meet firefighters!
- Making possible online/virtual activities, such as regular Zoom calls with the children and their families.
- Helping to spread the word about Camp Susquehanna within your own community.

Camp applications are currently open! This year's dates are June 14-18th. For more information about Camp Susquehanna, including this year's volunteer application and donation links, please visit https://www.burnprevention.org/camp-Susquehanna/.

Additional information also on page 9 in this issue.



VOLUNTEER FOR CAMP SUSQUEHANNA

Camp for Young Burn Survivors

A LIFE CHANGING EXPERIENCE

Camp Susquehanna is sleep away camp for children with burn injuries. Volunteers make one-on-one connections, learn and have new experiences, while enjoying the great outdoors in the beautiful Pocono Mountains.

Each year, the Burn Prevention Network welcomes 100+ volunteers to make Camp Susquehanna a success!

On-site volunteer opportunities for in-person camp include counselors, fun squad, psychosocial team, photographers, nurses and more! If you cannot commit to the entire time at camp, we have other opportunities as well!

- · Chaperon on the buses that bring campers to and from camp
- Packers who label, organize, inventory, and move camp supplies
- Fundraisers! Hold a raffle, a fundraising event, or recruit donors
- Assist with virtual events throughout the year (Soliciting donations, packing materials, etc.)
- · Help with a lunch stop along the bus routes for the campers

VOLUNTEER REQUIREMENTS:

- Have experience working with children
- Complete the application
- Be at least 21 years of age
- Complete a phone interview
- Attend all days of camp
- Must have Criminal and Child Abuse check completed and mailed prior to attending camp. Anyone who has not lived in the state of PA for the last ten consecutive years must also complete an FBI fingerprint check. Clearances are valid for 60 months from date of issue.
- Burn survivors ages 18-20 may apply to the Leaders-In∓raining Program

Camp Susquehanna is completely free of charge to our campers and families.

WHAT VOLUNTEERS SAY:

"Camp Susquehanna is a life changing experience. Once you attend, you will never be the same." "Camp is just what I need to recharge my batteries for the rest of the year." "I feel as though I get just as much from camp as the campers do. It feels like family here."





REGISTRATION

To see more information or register to volunteer for camp, visit our website. You can also email us at Jessica@burnprevention.org



CONTACT INFORMATION:

Camp Susquehanna is a program of the Burn Prevention Network.

6081 Hamilton Blvd Suite 600-628

Allentown, PA 18106 -3107

484-224-3032

burnprevention.org/ camp-susquehanna



AFSA Annual Convention:

October 15-18 - Washington, DC

ISC Security Expos:

- ISC West March 23-27
- ISC East November 18-20

Renew Your Membership for 2025!

Earlier this year, Membership Renewal Invoices were sent to all PAFED members. Membership Dues are \$250 -

what does your membership support?

- Legislative Advocacy & Updates
- Networking Opportunities
 News via The New Era Newsletter
- · Public Relations Activities

Please contact PAFED office 888-923-3473 or info@pafed.com if you did not receive. Renew by Credit Card online or contact the PAFED Management Office 888-923-3473

To renew by Check: Please send via mail or other delivery service to:

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Please Support Those Who Support PaFED

THANKS to this Month's "New Era" Advertisers

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PaFED New Era - Page 10



Portable Fire Extinguishers Training (Virtual Instructor Led) Dates:

07.09.25 at 8am EST, 09.05.25 at 8am EST, 11.18.25 at 8 am EST

This Fire Extinguishers Course is designed to provide attendees an overview of how Fire Extinguishers became important, product information, information on standards, codes and the enforcement of them, selection and installation, calculating extinguisher coverage, recharging and hydrostatic testing.

Hands On Training is also available at various locations throughout the year.

Visit fedlearningcenter.com for more information and to register.

Description

Segment 1: Learn the basic principles of Fire Extinguishers, the fundamentals of fire, fire extinguisher basics, using fire extinguishers, standards, codes, enforcement, product testing, ratings, labeling, and the general effectiveness of fire extinguishers.

ICC # 24691, CEUs: 0.15, Contact hours: 1.5

Segment 2: A general overview regarding the installation, inspection, and maintenance requirements of Portable Fire Extinguishers.

ICC # 24924, CEUs: 0.2, Contact hours: 2

Segment 3: A deeper dive into understanding Fire Extinguishers including how to determine the number of extinguishers installed based on occupancy hazard by explaining the proper selection and calculation process.

ICC # 24925, CEUs: 0.2, Contact hours: 2

After successful completion of all segments and materials, you will receive a Certificate of Completion for this course.

Some of the course content that will be covered during the course is below:

- · Types & History of Fire Extinguishers
- · Basics of Using a Fire Extinguisher & Effectiveness
- \cdot Standards, Codes and Enforcement
- · AHJs and their role
- · Product Testing, Ratings & Labeling
- \cdot Components of Portable Fire Extinguisher
- · Installation of Extinguishers
- · Inspection and Maintenance Requirements
- · Maintenance Checklist
- · Instructor Demonstration: Inspection of Out-of-Service Extinguisher
- · Review of Obsolete Fire Extinguishers
- · Non-Compliant Examples
- · 6-Year Maintenance
- Recharging
- Hydrostatic Pressure Testing
- · DOT and Non-DOT Cylinders
- \cdot Condemning Fire Extinguishers
- \cdot Types of Occupancy Hazards
- \cdot Selection of Fire Extinguishers
- · Calculating Fire Extinguisher Coverage

PAFED is Seeking New Board Members -Apply Today!

PAFED (Pennsylvania Association of Fire Equipment Distributors is an organization that prides itself on increasing the already high standards of the fire protection industry. Membership is open to any legitimate companies providing fire protection services in the Commonwealth of Pennsylvania. We work with & share information with state and local governments, various government agencies, insurance providers and the public. We also discuss common concerns, share ideas and address key issues.

- Board / Committee Member Responsibilities and Duties
- · Serving on the PAFED Board of Directors and/or Association Committees
- Assisting staff and members with contacting possible new members, increasing support, attendance to virtual and in-person meetings, and PAFED functions
- · Serve as a point of contact
- Contribute to the New Era newsletter
- Abide by the Bylaws set forth by the PAFED organization as outlined on the PAFED website
- · Operating under the Code of Ethics as outlined on the PAFED website
- Actively seeking a candidate that could possibly replace your position on the board upon term limit expiration

Information to include for interested volunteers:

Name
Employer
Full Contact Info
Reason for Applying
Achievements, Certifications, etc.
Indicate other organizations in which you are affiliated or member of:



Pennsylvania Association of Fire Equipment Distributors

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PaFED "New" ERA

Official newsletter of the Pennsylvama Association of Fire Equipment Distributors

Advertising Rate Information

Mechanical Siz (Width x Height	-21	Four Issues Total (When Paid in Advance)	Two Issues Total (When Paid in Advance)	Per Issue
1/8 Page 3	5"Wx 2"H	\$240	\$130	\$75
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	.5"W x 5"H	\$600	\$400	\$225
Full Page 7	and the state of t	\$1,100	\$640	\$350
Inside Cover 7		\$1,200	\$700	\$400
Back Cover 7		\$1,200	\$700	\$400
		About Our Pub	olication	
Frequency:	Quarterly	/ - 4 issues annually		
Issues:	January-I	March, April-June, July	/-September, October-D	ecember
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PAFED FIRE EXTINGUISHER INCIDENT REPORT

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Please submit completed incident report to PAFED.



2025 PAFED ANNUAL FUNDRAISER AND MEETING Valley Forge Casino Resort – September 16-17, 2025

ANNUAL DONATION SPONSORSHIPS

Sponsorship allows PAFED to host Equipment Distributor company owners and senior managers and provide receptions, program and great food and entertainment that supports the ongoing programs of the association. Please call the PAFED office at 888-923-3473 for more information or to discuss customized packages.

ALL-INCLUSIVE SPONSOR PACKAGES

VIP PLATINUM \$3,000

- Six Attendee Registrations including Golf.
- Golf Tee Sponsorship
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- Premium recognition w/ logo on all e-mail communications regarding Convention
- Premium Recognition in The New Era October & December
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VIP GOLD \$2,000

- Four Attendee Registrations Including Golf
- One Golf Foursomes
- Golf Tee Sponsorship
- Premium recognition w/ logo on website
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- Three Attendee Registrations Including Golf
- Golf Tee Sponsorship
- General recognition w/ logo on website
- General recognition w/ logo on all e-mail communications regarding Convention
- General Recognition in The New Era October and December
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VIP BRONZE \$750

- Two Attendee Registrations Including Golf
- Golf Tee Sponsorship
- General recognition w/ logo on website
- General recognition w/ logo on all e-mail communications regarding Convention
- General Recognition in The New Era October and December
- General recognition on all signage at Convention.

LEADERSHIP \$500

- General recognition with logo on website
- General recognition w/logo on all e-mail communications regarding Convention
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DEALER REGISTRATION

ATTENDEE (First Attendee) 300 \$ ATTENDEE (Additional) \$ FRIENDS OF PAFED/SPOUSE \$ GOLFER \$ GOLF TEE SPONSOR \$

- 175 each additional 75
- 110
- 100

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(All non-dealer companies must register as vendor) 2025 PAFED Annual Meeting and Fundraiser Valley Forge - September 16-17, 2025

Registration includes Golf, Opening Reception, all meals,

and workshops on Thursday. **TELEPHONE REGISTRATION 888-923-3473**

FAX

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DEALER REGISTRATION FEES

CONVENTION/GOLF/SPONSOR PACKAGES sorship.

Includes registration a	nd sponsorsh
VIP PLATINUM	\$ 3,000
VIP GOLD	\$ 2,000
VIP SILVER	\$ 1,000
VIP BRONZE	\$ 750
LEADERSHIP	\$ 500
DONOR	\$ 300

See complete details of inclusive Sponsorship Packages in Convention flier.

NON-PACKAGE REGISTRATION

Please reserve the following Attendee (One Full Registration)	: \$300
<u>Additional Attendees</u> (One Additional Full Registration)	\$175
Friends of PaFED/Spous (One Full Registration, All functions)	e \$75
GOLF TEE SPONSORSHIP	
GOLF REGISTRATION Golfer(s) \$ 110	

PAYMENT TOTALS

CONVENTION PACKAGE: CONVENTION REGISTRATION:

TOTAL DUE: \$

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PROGRAM

Wednesday 8 a.m.

9 a.m. – 3 p.m. 8 a.m. - 5 p.m. 6:00 p.m. - 8:00 p.m.

Golf Check-in Golf at Course Vendor Set-up Welcome Reception/Exhibits

Thursday

, 7 a.m. – 8 a.m. 8 a.m. – 9 :15a.m. 9:30 a.m. -11 a.m. 11:15 a.m.- 1 p.m. 1:15 p.m. – 2:15 p.m. 2:30 p.m. – 4:30 p.m. 4:30 p.m. – 4:45 p.m. 5 p.m. - 8 p.m. 5:30 p.m. - 5:45 p.m.

Registration/Buffet Breakfast **Business** meeting Keynote Speaker Exhibits/Lunch in Exhibit Hall **FEMA** Presentation Workshops Town hall meeting Happy Hour Exhibits Door prizes give away

HOTEL: Book online at www.pafed.com on the Events page. You can also call the Valley Forge Casino Hotel, King of Prussia, PA at 610-354-8118. Rate is \$139 (Single/Double). Mention group name: Pennsylvania Association of Fire Equipment Distributors (PAFED) and use reservation code PAF125C

SCAN AND EMAIL COMPLETED FORM TO: admin@PAFED.com For information or to register by phone call 888-923-3473



2025 PAFED ANNUAL FUNDRAISER AND MEETING

Valley Forge Casino – September 16-17, 2025

VIP VENDOR CONVENTION, SPONSOR & GOLF INCLUSIVE PACKAGES

Your sponsorship allows PAFED to host Equipment Distributor company owners and senior managers and provide receptions, program and great food and entertainment that supports the ongoing programs of the association. Please call the PAFED office at 888-923-3473 for more information or to discuss customized packages.

YOUR SPONSORSHIP ALLOWS US TO EDUCATE OUR MEMBERS ON THE LATEST PRODUCTS AND SERVICES

ALL-INCLUSIVE SPONSOR PACKAGES

VIP PLATINUM \$3,000 (\$3,250 NM)

- Six Attendee Registrations including Golf.
- Golf Tee Sponsorship
- 5 Minute Pitch to Membership at General Meeting
- Two Exhibitor Tables
- Premium recognition w/ logo on website
- Premium recognition w/ logo on all e-mail communications regarding Convention
- Premium Recognition in The New Era October & December
- Premium recognition on all signage at Convention

VIP GOLD \$2,000 (\$2,250 NM)

- Four Attendee Registrations Including Golf
- One Golf Foursomes
- Golf Tee Sponsorship
- 3 Minute Pitch to Membership at General Meeting
- One Exhibitor Tables
- Premium recognition w/ logo on website
- Premium recognition w/ logo on all e-mail communications regarding Convention
- Premium Recognition in The New Era October and December
- Premium recognition on all signage at Convention

VIP SILVER \$1,000 (\$1,250 NM)

- Three Attendee Registrations Including Golf
- Golf Tee Sponsorship
- 2 Minute Pitch to Membership at General Meeting
- One Exhibitor Table
- General recognition w/ logo on website
- General recognition w/ logo on all e-mail communications regarding Convention
- General Recognition in The New Era October and December
- General recognition on all signage at Convention

VIP BRONZE \$750 (\$1,000 NM)

- Two Attendee Registrations
- General recognition w/ logo on all e-mail communications regarding Convention
- General Recognition in The New Era October and December
- General recognition on all signage at Convention.

VENDOR REGISTRATION

(Non-package member rates)

EXHIBITOR TABLE & ATTENDEE \$ 5 EXHIBITOR NO TABLE \$ 2 EXHIBITOR EXTRA ATTENDEE \$ 1 GOLFER \$ 1 GOLF TEE SPONSOR \$ 1	300 175 110
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VENDOR REGISTRATION

(All non-dealer companies must register as vendor) 2025 PAFED Annual Meeting and Fundraiser

Valley Forge Casino – September 16-17, 2025 Registration includes Exhibit Table, Opening Reception, and all meals on Thursday.

TELEPHONE REGISTRATION 888-923-3473

FAX

ST ZIP

COMPANY

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CITY_

ATTENDEE NAME _____

EMAIL

ATTENDEE NAME _____

EMAIL

ATTENDEE NAME

EMAIL

VENDOR REGISTRATION FEES

SPONSOR PACKAGES

Includes registration and sponsorship Member rate Non-Member (NM) in ()

VIP PLATINUM	\$ 3,000 (\$3,250 NM)
VIP GOLD	\$ 2,000 (\$2,250 NM)
VIP SILVER	\$ 1,000 (\$1,250 NM)
VIP BRONZE	\$ 750 (\$1,000 NM)

See complete details of inclusive Sponsorship Packages in Convention flier.

NON-PACKAGE REGISTRATION

PAFED MEMBERS ONLY

Please reserve the following:	
Vendor Registration/Table	\$500
(Exhibit Table, One Full Registration)	
Vendor Registration/No Table	\$300
(One Full Registration, All functions)	
Additional Person	\$175
(One Full Registration, All functions)	
GOLF TEE SPONSORSHIP	

Golf Tee Sponsor \$ 100

GOLF REGISTRATION

Golfer(s) \$ 110

PAYMENT TOTALS

METHOD OF PAYMENT

CREDIT CARD

____VISA ____MASTERCARD ___ AMEX

NAME ON CARD

EXPIRES SEC CODE

BILLING ZIP CODE

___ CHECK ENCLOSED ___ Member Vendor Bill with P.O. #_____

PROGRAM

Wednesday 8 a.m. 9 a.m. – 3 p.m. 8 a.m. – 5 p.m. 6:00 p.m. – 8:00 p.m.

Golf Check-in Golf at Course Vendor Set-up Welcome Reception/Exhibits

Thursday

7 a.m. – 8 a.m. 8 a.m. – 9 :15a.m. 9:30 a.m. -11 a.m. 11:15 a.m.– 1 p.m. 1:15 p.m. – 2:15 p.m. 2:30 p.m. – 4:30 p.m. 4:30 p.m. – 4:45 p.m. 5 p.m. – 8 p.m. 5:30 p.m. – 5:45 p.m. Registration/Buffet Breakfast Business meeting Keynote Speaker Exhibits/Lunch in Exhibit Hall FEMA Presentation Workshops Town hall meeting Happy Hour Exhibits Door prizes give-away

HOTEL: Book online at **www.pafed.com on the Events page.** You can also call the Valley Forge Casino Hotel, King of Prussia, PA at 610-354-8118. Rate is \$139 (Single/Double).

Mention group name: Pennsylvania Association of Fire Equipment Distributors (PAFED) and use reservation code PAF125C

SCAN AND EMAIL COMPLETED FORM TO: admin@PAFED.com For information or to register by phone call 888-923-3473

Pennsylvania Association of Fire Equipment Distributors (PaFED)

2501 West 12th Street • Suite #253 • Erie, PA 16505

P: 888-923-3473 E: Info@PaFED.ORG

RETURN SERVICE REQUESTED

<<FULL NAME>> <<COMPANY>> <<ALTERNATE 1 ADDRESS>> <<DELIVERY ADDRESS>> <<CITY ST ZIP>>

<<LABEL>>