



New Era

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©
2025

SAVE THE DATE!!! **PAFED** **Annual Meeting**

September 16-17, 2025

Valley Forge Casino Resort

About the PAFED Annual Conference Host City

Valley Forge is a perfect place for a getaway

Valley Forge and King of Prussia combine to offer some of the most diverse experiences in all of Montgomery County. Featuring unparalleled history at Valley Forge National Historical Park, the best shopping in the country at King of Prussia Mall, incredible dining and nightlife, and the biggest parties in Montco, Valley Forge and King of Prussia are great places to start your next getaway.



VALLEY FORGE CASINO RESORT

PAFED Conference Host Hotel - September 16-17

As the region's only full-amenity gaming resort, Valley Forge features a 40,000-square-foot gaming floor, plus 100,000 square feet of meeting, conference, and banquet facilities, and two luxury hotel towers. They also offer dining options, live entertainment, and an exciting nightlife scene. Every Valley Forge team member is dedicated to a culture of impeccable service that is conceived, nurtured, and supported by the theme "The House Is Yours."



President's Column

by: Ron Ford, PAFED President

Hello PAFED members. Hopefully 2025 is starting off to a good start for you.



Seems like everyone I talked to; they are busy and that is a good thing. I have been extremely busy the last couple of months with Work and home issues. I look forward to when things are over and my outside life settles down, and I can spend more time with PAFED.

We have our annual conference on September 16 and 17th at Valley Forge Casino Hotel.

The 16th will be our Golf outing. Raising money and awareness for the Burn Foundation's

Camp Susquehanna. This is an organization we have been supporting for 3 years and raising over \$5,000 to help support kids to go to Camp. I am Proud of PAFED for supporting this cause, and its members also helping and volunteering on their own. Let us make this year's golf outing and conference even bigger for the camp. Plus, it is a day when the attendees get to relax and be with other members and sponsors. While it is mostly for fun,

They do have a competitive edge for most of them. This year again we will have trophies/Prizes for the Golfers. More on that soon. Wednesday night will be our welcome party. Two hours of networking with members and all our great vendors. Drinks and snacks will be provided during the party. Then a lot of people hit the center bar in the casino afterwards. There is plenty to do outside the casino in the Valley Forge/ King Of Prussia area.

The second day will be our conference. We have some great speakers already lined up. PAFED will be adding the remaining speakers in the next few weeks. So more to that to come soon. We will have lunch with the vendors during our vendor exhibition time.

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**PAYING TOP
DOLLAR!**

President's Message, from front cover

It is an exciting time to talk with all the vendors, see what is new or coming out or just about what you are seeing in the field. In the evening, we will have an after party with dinner, awards, and the fundraiser raffle for Camp Susquehanna. Just to tell you how great our members and vendors are, at last year's conference, Ken Goss from Kint and Harry Casper from Badger Fire donated their prizes back to Camp Susquehanna! We are also looking at entertainment for after dinner. So, stay tuned for details coming out shortly.

In news from PAFED, the Philadelphia NICET requirement has been worked out. With the help of PAFED members and Dave Pelton from NAFED, Philadelphia has revealed that it has the wrong certification requirement for Pre-engineered systems. They are going to leave NICET in but add NAFED certification with 3 years' experience to the requirement. That is a win and Thank You to all involved. Plus, Philadelphia had put out they were going to enforce back in June 2024, they did not and produced a workable certification for the companies in PA and NJ doing work there.

I got a chance to work with Jeff and Eric Graham from Graham's Fyr-Fyter in Lancaster. Their Dad started the business in 1971. Encore Fire Protection had Graham's join the growing list of partners. I was tasked to help them with closing their shop and building. So, with the last six weeks collaborating with them, you will not find a couple of nicer guys. Things seemed to grow so fast with them over the last couple of years, they could not keep up. The same issues with a lot of our members, especially trying to find good employees.

Just bringing this up, because I had told them if they had gotten involved with PAFED in the past, they would have learned about how to deal with some of the issues. Our members and vendors are full of vast knowledge and ideas.

On February 6th, 2025, we lost Mike Laderoute. While the newer people in the industry might not know Mike, the people with years did. Mike was the Father of Jeff Laderoute who served on PAFED as a board member and President for years. I always remember Mike from Globe Technologies. Mike had 5 decades serving the fire industry, including serving on the ICC, NFPA and NAFED committees. In 2006 Mike received NAFED's Lifetime Achievement Award.

Mike was at all the industry shows and supported PAFED for many years. PAFED would like to extend our condolences to Mike's family. While Mike may be gone, his touch on our industry will go on for years to come.

If you have a PAFED or Industry issue, please feel free to contact me.

Ron Ford
PAFED President
rford@kobfire.com

PaFED New Era

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Fire Equipment Distributors**

2501 West 12th Street - Suite #253, Erie, PA 16505

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Camp Susquehanna: Where Young Burn Survivors Build Community and Confidence

A serious burn injury is one of the most painful traumas a human being—especially a child—can endure. Most severely burned children are put into a medically induced coma for the first several months of their recovery because they might not otherwise survive the pain of their initial healing process. Recovery often takes years or even a lifetime of difficult treatments.

Emotional suffering and social isolation compound these physical healing challenges. Maimed and facially disfigured survivors tend to be stigmatized whatever their age, and children especially face ostracism and bullying.

For kids in this situation, nothing is more healing than just “being a kid” with other children and adults who truly understand and are able to help. That’s why Camp Susquehanna exists.

What is Camp Susquehanna?

Camp Susquehanna is a sleepaway summer camp experience for children ages 7-17 who have had a burn injury. It creates potentially life-changing opportunities for children to have fun, connect with peers who are also burn survivors, and learn invaluable life skills in a safe, supportive environment.

Camp Susquehanna is the charity of choice for PAFED. It is a program of the Burn Prevention Network, a Pennsylvania statewide 501(c)(3) non-profit with the mission of reducing the risk of burns and empowering burn survivors and their families. Thanks to the support of many generous donors including PAFED, Camp Susquehanna is completely free to campers and their families. Participants can also take advantage of free roundtrip bus transportation from several different burn centers and other locations across Pennsylvania, including Pittsburgh, Philadelphia, Lewistown, and Lehigh Valley.

Camp Susquehanna participants vary widely in age and abilities, so activities are tailored towards each camper’s unique developmental needs. Kids can choose to participate in an impressive range of activities, including a climbing

wall, ropes course, towed tubing, swimming, fishing, campfires, music, skits, arts and crafts, and much more.

We are celebrating Camp Susquehanna’s 30th year. It is currently being held at beautiful Camp Westmont in Poyntelle, PA. Bracketed by scenic woodlands and a lake, indoor amenities include excellent dining facilities and air-conditioned cabins. Yes, the fun here is first-class.

Supporting Camp Susquehanna

There are many ways for individuals, businesses, and groups to support Camp Susquehanna. One is supporting PAFED’s fundraising events. The camp is completely free for all who attend, and there is room at the current facility for many more campers if funding permits.

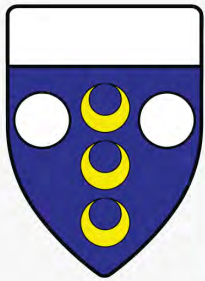
Other possibilities include:

- Acting as a chaperone on a bus bringing kids to or from camp.
- Helping to inventory, pack, label, and move camp supplies.
- Provide a lunch stop along one of the bus routes to or from camp. The kids love to stop at a fire hall and meet firefighters!
- Making possible online/virtual activities, such as regular Zoom calls with the children and their families.
- Helping to spread the word about Camp Susquehanna within your own community.

Camp applications are currently open! This year’s dates are June 14-18th. For more information about Camp Susquehanna, including this year’s volunteer application and donation links, please visit <https://www.burnprevention.org/camp-Susquehanna/>.

Additional information also on page 9 in this issue.





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VOLUNTEER FOR CAMP SUSQUEHANNA

Camp for Young Burn Survivors

A LIFE CHANGING EXPERIENCE!

Camp Susquehanna is sleep away camp for children with burn injuries. Volunteers make one-on-one connections, learn and have new experiences, while enjoying the great outdoors in the beautiful Pocono Mountains.

Each year, the Burn Prevention Network welcomes 100+ volunteers to make Camp Susquehanna a success!

On-site volunteer opportunities for in-person camp include counselors, fun squad, psychosocial team, photographers, nurses and more! If you cannot commit to the entire time at camp, we have other opportunities as well!

- Chaperon on the buses that bring campers to and from camp
- Packers who label, organize, inventory, and move camp supplies
- Fundraisers! Hold a raffle, a fundraising event, or recruit donors
- Assist with virtual events throughout the year (Soliciting donations, packing materials, etc.)
- Help with a lunch stop along the bus routes for the campers

VOLUNTEER REQUIREMENTS:

- Have experience working with children
- Complete the application
- Be at least 21 years of age
- Complete a phone interview
- Attend all days of camp
- Must have Criminal and Child Abuse check completed and mailed prior to attending camp. Anyone who has not lived in the state of PA for the last ten consecutive years must also complete an FBI fingerprint check. Clearances are valid for 60 months from date of issue.
- Burn survivors ages 18-20 may apply to the Leaders-InTraining Program

Camp Susquehanna is completely free of charge to our campers and families.

WHAT VOLUNTEERS SAY:

"Camp Susquehanna is a life changing experience. Once you attend, you will never be the same."

"Camp is just what I need to recharge my batteries for the rest of the year."

"I feel as though I get just as much from camp as the campers do. It feels like family here."



REGISTRATION

To see more information or register to volunteer for camp, visit our website. You can also email us at Jessica@burnprevention.org



CONTACT INFORMATION:

Camp Susquehanna is a program of the Burn Prevention Network.

6081 Hamilton Blvd
Suite 600-628

Allentown, PA 18106 -3107

484-224-3032

burnprevention.org/camp-susquehanna



2025 Schedule of Events

PAFED Board of Directors Meetings:

- April 24

PAFED Conferences:

- September 16 -17 Annual Meeting -
Valley Forge Casino Resort

NAFED Regional Conferences:

- April 10-11 - Atlantic City, NJ
- May 8-9 - St. Louis, MO

AFAA Annual Fire Expo:

- April 14-16 - Orlando, FL

NFSA Regional Seminar:

- May 7-9 - NFSA Annual Seminar/North
American Fire Sprinkler Expo - Nashville, TN

NFPA Conference & Expo:

- June 16-20 - Las Vegas, NV

AFSA Annual Convention:

- October 15-18 - Washington, DC

ISC Security Expos:

- ISC West - March 23-27
- ISC East - November 18-20

Renew Your Membership for 2025!

Earlier this year, Membership Renewal Invoices were sent to all PAFED members. Membership Dues are \$250 -

what does your membership support?

- Legislative Advocacy & Updates
- Networking Opportunities
- News via The New Era Newsletter
- Public Relations Activities

Please contact PAFED office 888-923-3473 or info@pafed.com if you did not receive. Renew by Credit Card online or contact the PAFED Management Office 888-923-3473

To renew by Check:
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Portable Fire Extinguishers Training (Virtual Instructor Led)

Dates:

02.24.25 at 8am EST, 02.26.25 at 8am EST, 04.04.25 at 8 am EST,
05.21.25 at 8 am EST

This Fire Extinguishers Course is designed to provide attendees an overview of how Fire Extinguishers became important, product information, information on standards, codes and the enforcement of them, selection and installation, calculating extinguisher coverage, recharging and hydrostatic testing.

Hands On Training is also available at various locations throughout the year. Visit fedlearningcenter.com for more information and to register.

Description

Segment 1: Learn the basic principles of Fire Extinguishers, the fundamentals of fire, fire extinguisher basics, using fire extinguishers, standards, codes, enforcement, product testing, ratings, labeling, and the general effectiveness of fire extinguishers.

ICC # 24691, CEUs: 0.15, Contact hours: 1.5

Segment 2: A general overview regarding the installation, inspection, and maintenance requirements of Portable Fire Extinguishers.

ICC # 24924, CEUs: 0.2, Contact hours: 2

Segment 3: A deeper dive into understanding Fire Extinguishers including how to determine the number of extinguishers installed based on occupancy hazard by explaining the proper selection and calculation process.

ICC # 24925, CEUs: 0.2, Contact hours: 2

After successful completion of all segments and materials, you will receive a Certificate of Completion for this course.

Some of the course content that will be covered during the course is below:

- Types & History of Fire Extinguishers
- Basics of Using a Fire Extinguisher & Effectiveness
- Standards, Codes and Enforcement
- AHJs and their role
- Product Testing, Ratings & Labeling
- Components of Portable Fire Extinguisher
- Installation of Extinguishers
- Inspection and Maintenance Requirements
- Maintenance Checklist
- Instructor Demonstration: Inspection of Out-of-Service Extinguisher
- Review of Obsolete Fire Extinguishers
- Non-Compliant Examples
- 6-Year Maintenance
- Recharging
- Hydrostatic Pressure Testing
- DOT and Non-DOT Cylinders
- Condemning Fire Extinguishers
- Types of Occupancy Hazards
- Selection of Fire Extinguishers
- Calculating Fire Extinguisher Coverage

PAFED is Seeking New Board Members - Apply Today!

PAFED (Pennsylvania Association of Fire Equipment Distributors) is an organization that prides itself on increasing the already high standards of the fire protection industry. Membership is open to any legitimate companies providing fire protection services in the Commonwealth of Pennsylvania. We work with & share information with state and local governments, various government agencies, insurance providers and the public. We also discuss common concerns, share ideas and address key issues.

- Board / Committee Member Responsibilities and Duties
- Serving on the PAFED Board of Directors and/or Association Committees
- Assisting staff and members with contacting possible new members, increasing support, attendance to virtual and in-person meetings, and PAFED functions
- Serve as a point of contact
- Contribute to the New Era newsletter
- Abide by the Bylaws set forth by the PAFED organization as outlined on the PAFED website
- Operating under the Code of Ethics as outlined on the PAFED website
- Actively seeking a candidate that could possibly replace your position on the board upon term limit expiration

Information to include for interested volunteers:

Name _____

Employer _____

Full Contact Info _____

Reason for Applying _____

Achievements, Certifications, etc. _____

Indicate other organizations in which you are affiliated or member of: _____



Pennsylvania Association of Fire Equipment Distributors

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PaFED "New" ERA

Official newsletter of the Pennsylvania Association of Fire Equipment Distributors

Advertising Rate Information

2025 Mechanical Size (Width x Height)	Four Issues Total (When Paid in Advance)	Two Issues Total (When Paid in Advance)	Per Issue
1/8 Page 3.5" W x 2"H	\$240	\$130	\$75
1/4 Page 3.5" W x 5"H	\$400	\$220	\$125
1/2 Page 7.5" W x 5"H	\$600	\$400	\$225
Full Page 7.5" W x 10"H	\$1,100	\$640	\$350
Inside Cover 7.5" W x 10"H	\$1,200	\$700	\$400
Back Cover 7.5" W x 7.5"H	\$1,200	\$700	\$400

About Our Publication

Frequency: Quarterly - 4 issues annually
Issues: January-March, April-June, July-September, October-December
Advertising Deadline: 15th of the month preceding publication
Advertising Copy: Camera Ready or Electronic (PDF files preferred)

Advertising Insertion Form

Size of Ad (select one) ☐ 1/8 page ☐ 1/4 page ☐ 1/2 page ☐ Full Page
Ad Frequency (select one) ☐ 4 Issues ☐ 2 Issues ☐ Individual Issue
Ad Run Cycle Beginning mm/yy: _____ to Ending mm/yy: _____
Ad Billing Frequency: ☐ Pay In Advance ☐ Pay Per Issue
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Company: _____
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Send completed Advertising Insertion Form with Advertising Copy to the PaFED via email or to address listed above



PAFED FIRE EXTINGUISHER INCIDENT REPORT

Company: _____ Date of Incident: _____
 Person Reporting: _____ Date of Report: _____
 Location: _____

TYPE OF FIRE

☐ Class A ☐ Class B ☐ Class C
☐ Class D ☐ Class K What was burning: _____

INDICATE SIZE AND QUANTITY

ABC: _____ Press. Water: _____
 BC: _____ Water Mist: _____
 PK: _____ Loaded Stream: _____
 CO2: _____ Class D: _____
 Clean Agent: _____ AFFF: _____
 Class K: _____ FFFP: _____

Did the extinguisher(s) extinguish the fire? ☐ YES ☐ NO

If NO, how was fire extinguished?

☐ Fire Department ☐ Occupant-used Hose ☐ Sprinkler System
☐ Self Extinguished ☐ Other System: _____ ☐ Other: _____

If extinguisher failed to extinguish fire, why?

☐ Fire Too Large ☐ Extinguisher Not Full ☐ Operator Error
☐ Extinguisher Not Pressurized ☐ Operator Not Trained ☐ Extinguisher Malfunction
☐ Wrong Type Unit ☐ Unknown ☐ Other: _____

REASON FOR MALFUNCTION

☐ No Maintenance ☐ Valve Failed To Open ☐ Improper Recharge
☐ Unknown ☐ Extinguisher Damaged ☐ Other: _____

Was the fire department called? ☐ YES ☐ NO

Did the fire department extinguish/overhaul? ☐ YES ☐ NO

If known, approximate time fire department arrival? _____

Did the fire area have fire suppression systems? ☐ YES ☐ NO

If YES, did they activate? ☐ YES ☐ NO

What type systems were present? _____

TYPE OF OCCUPANCY

☐ Assembly ☐ Residential ☐ Industrial
☐ Educational ☐ Lodging ☐ Storage
☐ Day Care ☐ Residential Boarding ☐ Vehicle
☐ Healthcare ☐ Mercantile ☐ Construction
☐ Detention/Correction ☐ Business ☐ Other

Please describe incident:

Please submit completed incident report to PAFED.

***Pennsylvania Association of Fire
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